

WASHINGTON BUSINESS JOURNAL

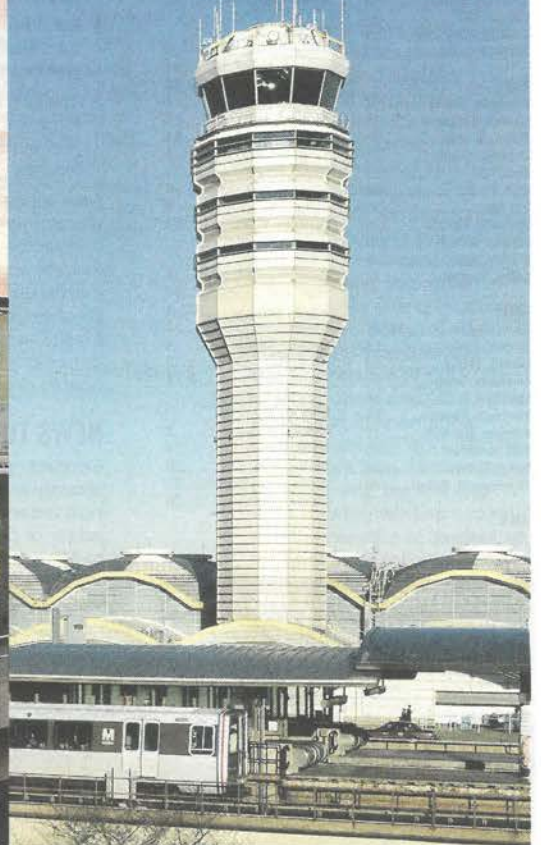
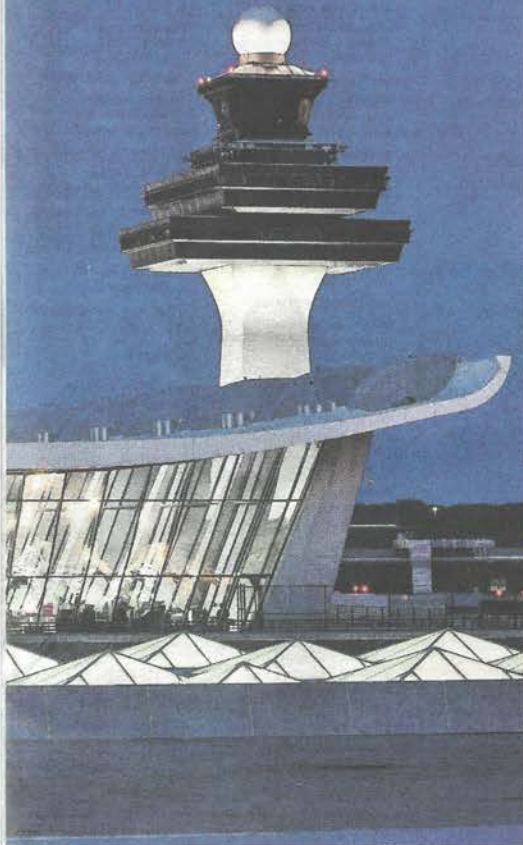
SPECIAL SECTION

Minority Business Leader Awards

Learn about our 25 new honorees and take a look back at previous leaders as we celebrate our 10th year. **INSIDE**



HOW OUR AIRPORTS STACK UP



Dulles ranks highly for operational efficiency, but Reagan and BWI earn better marks for the flying experience.

SPECIAL REPORT | PAGE 32



HOW I...

BEAT GOLIATH TO THE PUNCH 44

INNERLOOP

Billionaires' row

Can you name the 11 local executives who made Forbes' list of the richest people in the world? (Hint: One recently moved to D.C.) **SARA GILGORE, 4**

TOPSHELF

A new test kitchen

The owners of a well-known food truck and retail operation have leased a former warehouse in Northeast for the city's latest food incubator. **REBECCA COOPER, 6**

HEALTH

A salvo from Gray

With Vincent Gray proposing to build a new hospital at St. E's, a showdown with Muriel Bowser could be looming. **TINA REED, 14**

REAL ESTATE INC.

Wegmans? Maybe!

Yes, Roadside Development confirms it's talking to the beloved grocer for the Fannie Mae site. **DANIEL J. SERNOVITZ, 24**



EXECUTIVE PROFILE

MANY HAPPY RETURNS 46



► Most expensive homes **36**

► List Extra: Keeping up with Kalorama **40**

► Largest engineering firms **42**

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T H E L I S T

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ENGINEERING FIRMS

RANKED BY LOCAL BILLINGS IN 2016

	Name/Prior/URL	Address/Phone	Local billings 2016	Total billings	Local engineers	Total engineers	Headquarters	Top local executive
1	Jacobs ¹ (NYSE: JEC) ① jacobs.com	1100 N. Glebe Rd., #500 Arlington, VA 22201 571-218-1000	\$255.51 million	\$6.59 billion	187	9,000	Dallas, TX	Heather Wishart-Smith, VP/regional manager Jules Williams, VP, operations Pankaj Duggal, VP, operations Darren Kraabel, SVP
2	AECOM (NYSE: ACM) ② aecom.com	3101 Wilson Blvd., #900 Arlington, VA 22201 703-682-4900	\$136.21 million	\$8 billion	175	4,127	Los Angeles	Daniel Faust, SVP
3	Dewberry ③ dewberry.com	8401 Arlington Blvd. Fairfax, VA 22031 703-849-0100	\$75.3 million	\$261.7 million	147	550	Fairfax	Donald Stone Jr., CEO
4	Engineering Consulting Services ⑥ ecslimited.com	14026 Thunderbolt Pl., #300 Chantilly, VA 20151 703-471-8400	\$62.03 million	\$183.57 million	46	139	Chantilly	Henry Lucas, President
5	WSP Parsons Brinckerhoff Inc. ④ wsp-pb.com	1015 Half St. SE, #650 Washington, DC 20003 202-783-0241	\$48.42 million	\$1.21 billion	158	2,803	New York	John Porcari, President, U.S. advisory services Larry Beam, SVP Marsha Kaiser, VP/area manager
6	Interface Engineering * interfaceeng.com	2000 M St. NW, #270 Washington, DC 20036 202-370-9555	\$48 million	\$54 million	12	85	Portland, OR	Roger Frechette, Managing principal Kevin Cahill, Principal
7	HNTB Corp. ⑧ hntb.com	2900 S. Quincy St., #600 Arlington, VA 22206 703-824-5100	\$40.09 million	\$999.71 million	44	983	Kansas City, MO	Michael Inabinet, Southeast division president Nicholas Antonucci, VP
8	ATCS PLC ⑨ atcsplc.com	2553 Dulles View Dr., #300 Herndon, VA 20171 703-430-7500	\$34 million	\$34 million	19	28	Herndon	Young Ho Chang, President
9	Stantec ² (NYSE: STN) ⑦ stantec.com	722 12th St. NW, #100 Washington, DC 20005 202-822-8227	\$33.79 million	\$2.56 billion	77	5,772	Edmonton, AB	Michael Retton Simon Simon, Senior principals
10	Vika Cos. ⑮ vika.com	8180 Greensboro Dr., #200 Tysons, VA 22102 703-442-7800	\$29.03 million	\$29.03 million	25	25	Tysons	John Amatetti, President/Co-founder Charles Irish, CFO/Co-founder Chris Champagne, Principal Mark Morelock, Principal
11	A. Morton Thomas and Associates Inc. ⑫ amtengineering.com	800 King Farm Blvd., 4th Fl. Rockville, MD 20850 301-881-2545	\$28.7 million	\$28.7 million	50	85	Rockville	Michael Wiercinski, President
12	Bowman Consulting Group Ltd. ⑭ bowmanconsulting.com	3863 Centerview Dr., #300 Chantilly, VA 20151 703-464-1000	\$27 million	NA	34	96	Chantilly	Gary Bowman, President/CEO
13	Kimley-Horn ⑪ kimley-horn.com	11400 Commerce Park Dr., #400 Reston, VA 20191 703-674-1300	\$25.16 million	\$722.73 million	40	935	Raleigh, NC	Steve Lefton, SVP/principal
14	Atkins North America (LON: ATK) ⑬ atkinsglobal.com/northamerica	3901 Calverton Blvd., #400 Calverton, MD 20705 301-210-6800	\$20.05 million	NA	15	NA	Tampa, FL	Catherine Clinch, VP/sector manager Bob Yurick, VP/division manager
15	The SK&A Group ⑯ skaengineers.com	12435 Park Potomac Ave., #300 Potomac, MD 20854 301-881-1441	\$19.7 million	\$19.7 million	44	44	Potomac	Marcia Camarda, President
16	Page Southerland Page Inc. * pagethink.com	1615 M St. NW, #700 Washington, DC 20036 202-909-4900	\$19.23 million	\$44.91 million	2	38	Washington	James Wright Thomas McCarthy, Senior principals
17	Soltesz Inc. ⑰ solteszco.com	2 Research Pl., #100 Rockville, MD 20850 301-948-2750	\$18.6 million	\$18.6 million	18	18	Rockville	James Soltesz, President/CEO
18	GHT Ltd. ⑱ ghtltd.com	1110 N. Glebe Rd., #300 Arlington, VA 22201 703-243-1200	\$15.26 million	\$15.26 million	28	28	Arlington	Paul O'Brien, President
19	Pennoni * pennoni.com	13880 Dulles Corner Ln., #100 Herndon, VA 20171 703-449-6700	\$13.5 million	\$180.32 million	21	271	Philadelphia	Susan Wolford, Regional VP
20	GPI/Greenman-Pedersen Inc. ⑳ gpinet.com	530 Gaither Rd., #100 Rockville, MD 20850 240-268-1820	\$12.7 million	\$201 million	25	122	Babylon, NY	Lew Brode, SVP
21	Volkert Inc. ⑲ volkert.com	6225 Brandon Ave., #540 Springfield, VA 22150 703-642-8100	\$12.55 million	\$64.94 million	21	170	Mobile, AL	Dennis Morrison, SVP
22	Southland Industries ㉔ southlandind.com	22340 Dresden St., #177 Dulles, VA 20166 703-834-5570	\$12.13 million	\$56.75 million	23	67	Garden Grove, CA	Mike Miller, SVP/Mid-Atlantic division leader
23	Ramboll Environ ㉓ ramboll-environ.com	4350 N. Fairfax Dr., #300 Arlington, VA 22203 703-516-2300	\$11.95 million	\$1.65 billion	10	NA	Copenhagen	Ranjit Machado, Managing principal
24	christopher consultants ltd. ㉒ christopherconsultants.com	9900 Main St., 4th Fl. Fairfax, VA 22031 703-273-6820	\$11.81 million	\$11.81 million	15	15	Fairfax	Christopher Brown, Chairman William Zink, President
25	William H. Gordon Associates Inc. dba Gordon ㉑ gordon.us.com	4501 Daly Dr., #200 Chantilly, VA 20151 703-263-1900	\$11 million	NA	15	NA	Chantilly	William Gordon, CEO Robert Walker, President

¹ Traded on NYSE as Jacobs Engineering Group Inc.

² Acquired Chicago-based VOA Associates Inc. in April 2016.